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**TO: Department of Medicine PIs and Research
Administration Staff**

FROM: Talmadge E. King, Jr., MD

**RE: REVISED Policy on Commensurate Salary for
Industry Related Clinical Trials**

The policy of the Department of Medicine is that all research on which faculty spend time should have that time appropriately allocated to the research project and paid by the funding agency. This policy applies to grants and contracts with governmental agencies, not-for-profit entities, and for-profit entities. To avoid any appearance that effort on for-profit industry projects may be supported by public funds, the following policy outlines specific requirements regarding industry related clinical trials.

If initiated by the pharmaceutical company

- If the drug trial is at the initiation of the pharmaceutical company, effort and salary support of all personnel, including the PI should be budgeted to reflect reasonable and actual time required for the conduct of the study to be supported by the company.
- The pharmaceutical company should also provide the drug.

If initiated by a UCSF investigator

If the project is investigator-initiated and the patient will be in a clinical research study of any sort, the physician's time should be supported by one of the following:

- the same company that supplies the medication, if the company seeks rights to certain aspects of the research (such as intellectual property rights);
- discretionary funding from pharmaceutical sources (such as excess funding from other clinical trials);
- gift fund that is specifically earmarked for clinical research. Proof of such must be documented in the award letter; and/or
- government funding (such as an NIH grant) if the time spent is consistent with the faculty member's commitment under the specifications of the grant.

If you have any questions about this policy or need guidance on the appropriate level of effort for a particular project, please contact Suzanne Sutton, Controller and Director of Research Administration, at ssutton@medicine.ucsf.edu or 502-4896.